

Message Text

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13

ACTION EA-10

INFO OCT-01 EUR-08 ISO-00 NEA-06 CIAE-00 DODE-00 PM-03

H-01 INR-05 L-01 NSAE-00 NSC-05 PA-01 RSC-01 PRS-01

SP-02 SS-15 USIA-06 FEA-01 AEC-05 AID-05 CEA-01

CIEP-01 COME-00 EB-04 FPC-01 INT-05 OMB-01 SAM-01

OES-02 STR-01 TRSE-00 FRB-01 /095 W

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R 311814Z OCT 74

FM AMEMBASSY LONDON

TO AMEMBASSY VIENTIANE

INFO SECSTATE WASHDC 5263

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E.O. 11652: N/A

TAGS: EFIN, ECON, LA

SUBJECT: ARAB OIL MONEY FOR LAOS

REF: VIENTIANE 8048

1. QUOTED BELOW IS FULL INITIAL REPORT RECEIVED FROM DUN AND BRADSTREET ON GARRARD SMITH ASSOCIATES.

"GARRARD SMITH & PARTNERS, 2 DEANERY STREET, LONDON, W.L. DIRECTORS: D.E. GARRARD, B.H. GREEN, A.M. SHORR, L.I. MILLS.

"FORMED TO ACQUIRE AND CONTINUE THE BUSINESS OF GARRARD SMITH LIMITED, REGISTERED AS A PRIVATE LIMITED LIABILITY COMPANY 1955, WITH A NOMINAL CAPITAL OF POUNDS 1,000, WHICH FORMERLY OPERATED AS REAL ESTATE AGENTS AND

VALUERS, AND NOW ACTS AS SERVICE AND MANAGEMENT COMPANY FOR THE ABOVE PARTNERSHIP.

"GARRARD SMITH & PARTNERS ACTS AS REAL ESTATE AGENTS FOR ALL TYPES OF COMMERCIAL AND DOMESTIC PROPERTIES.

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OCCUPIES WELL APPOINTED, HIGH-RENTAL OFFICES.

"EMPLOYS 10.

"THE DIRECTORS ARE ALSO ON THE BOARD OF CENTRAL REAL PROPERTIES LTD. OF THE ABOVE ADDRESS, A PRIVATE LIMITED LIABILITY COMPANY REGISTERED IN FEBRUARY 1971. THERE ARE ALSO DIRECTORATE ASSOCIATIONS WITH THE FOLLOWING: LEMBRIDGE LIMITED; YARMOUTH PLACE INVESTMENTS LTD.; DELLOFIELDS LTD.; CYCLOPS PROPERTY LTD.

"BANK: BARCLAYS BANK LTD., 451 OXFORD ST, LONDON, WL.

"OWING TO THE NATURE OF ITS ACTIVITIES, THE FIRM WOULD NOT NORMALLY REQUIRE CREDIT FACILITIES, BUT IT IS CONSIDERED TRUSTWORTHY FOR ITS NORMAL DEALINGS."

2. FROM ABOVE APPEARS GARRARD IS LEGITIMATE BUSINESSMAN WHO MIGHT OR MIGHT NOT BE ENGAGED IN DEAL SUCH AS THAT DESCRIBED REFTTEL. DEALS OF REPORTED MAGNITUDE ARE COMMON-

PLACE IN LONDON AND IF LAOTIAN TRANSACTION ACTUALLY CARRIED OUT HERE IT UNLIKELY TO BECOME KNOWN TO US IN NORMAL COURSE OF DAY TO DAY BUSINESS. ONLY WAY WE COULD TRACE DEAL WOULD BE THROUGH OPEN AND DIRECT INVESTIGATIONS WHICH WE ASSUME EMBASSY VIENTIANE DOES NOT WISH US TO UNDERTAKE.

SOHM

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